## Idaho Aviation Foundation

PROFIT AND LOSS
January - December 2018

|  | TOTAL |
| :---: | :---: |
| Income |  |
| Direct Public Support | 197,669.68 |
| Investments | 28.78 |
| License Plates | 20,450.00 |
| Miscellaneous Revenue | 110.91 |
| Sales, Alcohol | 1,768.98 |
| Sales, Lodge | 26,632.70 |
| Sales, Meals | 9,706.45 |
| Sales, Merchandise | 873.38 |
| Sales, Shipping | 8.00 |
| Unapplied Cash Payment Income | 257.54 |
| Total Income | \$257,506.42 |
| Cost of Goods Sold |  |
| Lodge Operations | 7,539.64 |
| Merchandise Cost | 1,377.51 |
| Total Cost of Goods Sold | \$8,917.15 |
| GROSS PROFIT | \$248,589.27 |
| Expenses |  |
| Banking Fees | 1,073.38 |
| Business Expenses | 1,860.00 |
| Contract Services | 18,417.50 |
| Event Expense | 3,529.00 |
| Facilities and Equipment | 11,540.38 |
| Food Expenses | 3,161.42 |
| Grant/Resolution Expenses | 13,302.00 |
| Insurance | 9,804.00 |
| Marketing | 53,068.66 |
| Miscellaneous Costs | 2,800.00 |
| Office Operations | 834.19 |
| Payroll Expenses | 26,761.93 |
| Scholarship Expense | 1,000.00 |
| Taxes | 3,589.74 |
| Travel and Meetings | 1,336.36 |
| Total Expenses | \$152,078.56 |
| NET OPERATING INCOME | \$96,510.71 |
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